Contents lists available at ScienceDirect

Ecological Economics

journal homepage: www.elsevier.com/locate/ecolecon

Analysis Workplace environmental conditions and life satisfaction in Spain

Inmaculada García-Mainar^a, Víctor M. Montuenga^{a,*}, María Navarro-Paniagua^b

^a University of Zaragoza, Economic Analysis, Gran Vía 2, 50005 Zaragoza, Spain

^b Lancaster University Management School, Lancaster University, LA1 4YX, UK

ARTICLE INFO

ABSTRACT

strumental variable strategy.

Article history: Received 5 November 2014 Received in revised form 10 August 2015 Accepted 18 August 2015 Available online xxxx

Keywords: Environmental pollution Acoustic comfort Air quality Subjective wellbeing Life satisfaction

1. Introduction

It is well established that several factors, in addition to income, influence subjective well-being (SWB hereafter), including unemployment and inflation (Clark and Oswald, 1994; Di Tella et al., 2001; Oswald, 1997), health (Blanchflower and Oswald, 2008), and education (Cuñado and Pérez-Gracia, 2012), along with individual variables such as age, gender, and marital and occupational status (see Dolan et al., 2008, for a survey). In this context, some research has focused on the potential effects of environmental conditions on well-being, analysing the relationship between SWB and air pollution (see Welsch, 2009 and Welsch and Kühling, 2009, for recent surveys). The consideration of variables affecting quality of life, such as pollution, complements the link between income and SWB (Ferrer-i-Carbonell and Gowdy, 2007).

While many studies have focused on the effect of outdoor environmental conditions, there is relatively little research on how well-being is related to environmental conditions indoors, i.e. at home or at the workplace. This line of research appears to have been restricted, so far, to studies of the relationship between individual characteristics, and health and safety, without considering the broader determinants of well-being. Particularly in developed countries, individuals spend a large part of their time indoors, so that conditions at home and at the workplace are of significance in determining general well-being and life satisfaction. In their survey of buildings and the environment, Frontzak and Wargocki (2011) conclude that, when indoor

* Corresponding author.

E-mail addresses: jgarcia@unizar.es (I. García-Mainar), vimontue@unizar.es (V.M. Montuenga), m.navarropaniagua@lancaster.ac.uk (M. Navarro-Paniagua). environmental conditions can be controlled by employees, satisfaction improves. In that paper, conditions of thermal, visual, and acoustic comfort, as well as of air ventilation, are shown to be important factors in shaping satisfaction at the workplace, and life satisfaction in general. One study that considers whether pollution, grime, or other environmental problems at home influence life satisfaction - without taking outdoor environmental conditions into account - is that of Ferrer-i-Carbonell and Gowdy (2007). We believe that considering both outdoor and indoor conditions is a promising approach. For instance, airport noise may seriously erode the well-being of individuals living close to airports, even if they are working in an otherwise comfortable and pleasant environment. By contrast, a bar-tender may live in a quiet and clean neighbourhood, but spend more than a third of the time in a noisy workplace, with this having consequences on SWB.

This paper expands the research on subjective well-being and outdoor environmental conditions by considering

environmental conditions indoors. Specifically, we examine the impact on life satisfaction of self-perceived levels

of air and noise pollution in the workplace. We provide a monetary valuation of these environmental conditions,

using the life-satisfaction approach. Our results demonstrate that poor air quality and high noise levels in the

workplace markedly diminish life satisfaction. This holds even after we control for potential endogeneity arising from simultaneity of self-perceived workplace environmental variables and life satisfaction, by employing an in-

> The major contribution of our paper is that we combine two strands of research: the one that considers the association between environmental quality, climate, and SWB measures, and the literature relating employee perceptions of the work environment to well-being and life satisfaction. To our knowledge, this approach has not been addressed empirically so far. To that end, this paper expands the research on SWB and outdoor environmental conditions by considering environmental conditions indoors. Specifically, we examine the impact of selfperceived levels of air and noise pollution in the workplace. Since these variables are, by definition, subjective, we address the fact that they may be influenced by individual SWB, and that unobserved individual characteristics may also have discernible effects. Simultaneity and omitted variables generate a problem of potential endogeneity that can lead to biases in our estimates of these effects on SWB, which we deal with by employing an instrumental variable strategy, which constitutes our second major contribution. Specifically, we use a







© 2015 Elsevier B.V. All rights reserved.



regional noise prevention reform, enacted in 2009, as a source of exogenous variation in perceived noise levels, to take into account potential endogeneity.

A final contribution of our paper is that, by following the life satisfaction approach, we are able to provide a monetary value of environmental quality, both at the overall and the workplace level. Reported SWB can be considered as the empirical approximation of individual welfare, thus the regressions of SWB measures of income, environmental conditions, and other characteristics are the basis for our evaluation of public good in welfare terms. On its own, the estimated coefficients for the environmental good offer a direct value in terms of SWB, but they can also be used to calculate the implicit willingness-to-pay; that is, the increase in income that an individual would need to receive to compensate for a given loss in environmental quality (see Frey et al., 2010, for a comprehensive review of the life-satisfaction approach).

The joint consideration of indoor and outdoor conditions may provide substantial and robust implications for policy-oriented measures, at the aggregate national level, in the belief that environmental conditions influence the present and future SWB (Ferreira et al., 2013; Welsch, 2009); and at the firm or workplace level, since an evaluation of working conditions can be of help in the adequate design of HRmanagement strategies, and in stimulating productivity. In this context, it is important to examine the determinants of SWB, especially those that come under regulation, since there exist a number of EU Directives limiting the concentration of pollutants, while others establish the minimum requirements for occupational health and safety in the workplace (noise, visibility, etc.).¹

In the case of Spain, we have a rich dataset of subjective information. We use the Quality of Working Life Survey (*Encuesta de Calidad de Vida en el Trabajo*, ECVT hereafter), which is an appropriate dataset for studying life satisfaction in Spain. We match various measures obtained from national statistics to account for air pollution, climate, and other regional variables, including objective measures of air quality and subjective assessments of the workplace environment. Our results show that the perception of noise nuisance and poor ventilation in the workplace markedly diminish life satisfaction. This holds even after simultaneity and unobserved heterogeneity are taken into account. The IV pointestimates are shown to be quite different from non-instrumented estimates, revealing the existence of endogeneity problems and the importance of controlling for them.

The remainder of the paper is structured as follows. Section 2 briefly surveys the existing literature on well-being and environmental conditions. Section 3 describes the dataset. Section 4 discusses our empirical model of life satisfaction, outdoor air quality and indoor self-perception of workplace environmental conditions. Section 5 presents the results and Section 6 our conclusions.

2. Literature Review

Easterlin's (1974) claim that well-being does not depend exclusively on income has led researchers to consider a wide range of factors that may affect SWB, such as a concern for outdoor environmental conditions, a topic which has gained popularity in recent years.² One of the first studies on the topic, Frijters and van Praag (1998), analyses the impact of changes in climate variables on individual well-being in Russia, but the bulk of the research has been concerned with air quality and pollution.³ The typical finding is that indicators of air pollution (PM₁₀, SO₂, and CO₂) are negatively correlated with measures of SWB. At the cross-country level, studies such as Welsch (2002, 2003, 2006, 2007) and Menz and Welsch (2010) use aggregate data from the World Database of Happiness, finding a negative relationship between national average happiness and certain pollution indicators. Welsch (2002, 2007) uses cross-sectional data for 54 countries, while the other studies focus on a smaller panel of OECD countries. With the same database, Rehdanz and Maddison (2005) explain differences in self-reported levels of happiness using climate variables (temperature and precipitation), finding that higher mean temperatures in the colder months increase happiness, while higher mean temperatures in the hotter months decrease happiness, with precipitation not being a significant factor. Also from an international perspective, but using individual level data, Di Tella and MacCulloch (2008), Luechinger (2010) and Ferreira et al. (2013) find that air pollution decreases life satisfaction.

Other papers use more spatially-disaggregated pollution data, along with individual-based measures of SWB concentrating on just one country or area: Cuñado and Pérez-Gracia (2013) for Spain, Brereton et al. (2008) and Ferreira et al. (2006) for Ireland, Ferrer-i-Carbonell and Gowdy (2007) for the UK, Levinson (2012) for the US, Luechinger (2009) and Rehdanz and Maddison (2008) for Germany, and MacKerron and Mourato (2009) for the London area. The finding is similar to that of the studies that use aggregated data; degradation in air quality is associated with lower SWB. Van Praag and Baarsma (2005) and Rehdanz and Maddison (2008) are the only studies that address noise pollution in their analyses. The latter use individual-level data from the German socio-economic panel (GSOEP) to study the link between perceived levels of noise and air pollution in a given residential area, and self-reported happiness. Estimating their model via ordered probit techniques, their findings suggest that high noise levels and poor air quality diminish SWB. Additionally, by applying the hedonic model that values environmental conditions, they find that differences in the perceived levels of these environmental conditions are not capitalised into housing prices. MacKerron and Mourato (2009) analyse the connections between the self-reported happiness of a nonrepresentative sample of Londoners and environmental conditions, using both perceived and measured data on London's air guality, at a very high spatial resolution. Their ordinary least squares (OLS) results suggest that happiness is negatively correlated with both subjective and objective measures of air pollution. Ferrer-i-Carbonell and Gowdy (2007) study the effect of environmental awareness on individual well-being, with data from the British Household Panel Survey. Their ordered probit estimates show that environmental concerns affect happiness, even after controlling for personality traits.

Several studies use the life satisfaction approach to provide monetary valuation of the environmental public good. This approach allows for the computation of relative value between two different characteristics, expressed in unit terms. Ferreira and Moro (2010), Welsch (2007, 2009) and Welsch and Kühling (2009) describe and compare the standard methods of environmental valuation, including the life-satisfaction approach, which has been used in empirical studies (Cuñado and Pérez-Gracia, 2013; Levinson, 2012; Luechinger, 2009; Menz and Welsch, 2010; Welsch, 2002, 2007).⁴ Levinson (2012) finds that happiness in the US is related to air quality and weather indicators at the time and place of the survey. Using the life satisfaction approach, the author computes respondents' implicit willingness to pay for improved air quality. Luechinger (2009) combines individual information in panel

¹ http://ec.europa.eu/environment/air/quality/legislation/existing_leg.htm and http:// ec.europa.eu/environment/noise/home.htm for the former, and https://osha.europa.eu/ en/legislation/index_html for the latter.

² Recent surveys of the relationship between economic factors and SWB are Bruni and Porta (2007), Di Tella and MacCulloch (2006), Frey and Stutzer (2002) and MacKerron (2012). Other studies explicitly consider environmental conditions affecting SWB (Di Tella and MacCulloch, 2008; Ferrer-i-Carbonell, 2013). Surveys exclusively devoted to reviewing the literature on the relationship between environmental conditions and SWB are Welsch (2009), Welsch and Kühling (2009) and Welsch and Ferreira (2014).

³ There are also several studies relating SWB to other factors, such as climate or weather (Brereton et al., 2008; Murray et al., 2013; Rehdanz and Maddison, 2005), noise (van Praag and Baarsma, 2005) and natural hazards (Carrol et al., 2009; Luechinger and Raschky, 2009).

⁴ The life satisfaction approach has also been used for monetary valuation of airport noise (van Praag and Baarsma, 2005) and climate change (Murray et al., 2013; Rehdanz and Maddison, 2005).

data form, from the GSOEP, with matched pollution data, using an instrumental variable approach based on a natural experiment. He applies the life satisfaction approach supplemented by hedonic house- price regression techniques to calculate total willingness-to-pay.

In the case of Spain, there is only one prior study, by Cuñado and Pérez-Gracia (2013). Their results show a negative correlation between pollution indicators and happiness. Additionally, after controlling for a number of socio-economic variables affecting happiness, there remain significant regional differences in SWB, with climate and air pollution variables playing a significant explanatory role. By following the life satisfaction approach, these authors also calculate the monetary value of air quality and climate.

Our work is different in several respects. First, we consider not only global environmental conditions but also environmental conditions in the workplace. Second, we use a different dataset, the ECVT, which is representative at the national and the regional levels, providing a rich database of objective and self-reported information regarding the workplace. There is one more important, distinction: we take into account unobserved characteristics by means of an instrumental variable approach.

Regarding indoor environmental conditions, McCaughey et al. (2014) find that employee perceptions of workplace environmental conditions are related to individual-level outcomes, such as well-being and job performance. Meta-analytic studies confirm that generalized beliefs about an organization's environmental influence guide subsequent behaviour and specific attitudes such as satisfaction (Carr et al., 2003; Parker et al., 2003). In their survey of the literature on buildings and environment, Frontzak and Wargocki (2011) conclude that outdoor climate and season influence comfort at the workplace, and thus are relevant factors affecting satisfaction, whereas personal characteristics are of less importance. Gupta and Kristensen (2008) find that having a satisfactory job environment is at least as important for health – which is an important determinant of SWB and workplace satisfaction – as income or socio-economic status.

3. Data

Our empirical analysis employs four distinct data sources. The ECVT is an annual household-based survey of individuals selected to be nationally representative from the employed population over age 16, for the period from 2006 to 2010. It consists of a sample of repeated cross-sections, whose objective is to provide a tool for gathering substantive information concerning employee social relations, situations, attitudes, and values in the workplace, and examines variables of personal and job characteristics, including certain workplace environmental conditions.⁵ We match this data to temperature and precipitation data from the State Meteorological Agency (AEMET), pollution data from the Spanish Ministry of Agriculture, Food and the Environment (MAFE), and GDP-per-capita and unemployment rates from National Accounting (NA). All variables from these three latter sources are disaggregated at a 17-region (NUTS II) and year level.

We select a subsample from the ECVT corresponding to employees, with 32,317 observations. Table 1 presents the variable definitions and certain descriptive statistics. While most of the definitions are selfcontained, some referring to subjective information are worth explaining in brief. Regarding our dependent variable, in many studies, individuals are asked to report how happy they feel. In the survey we employ, as in other datasets, individuals are asked about their satisfaction with life. Whereas happiness refers to the individual's current situation, and is supposed to capture "affect"; life satisfaction is an individual's perception of how his/her life has been so far, showing a more evaluative character (Frey et al., 2010). Both terms are often used interchangeably in the economics literature, encompassed in the more general term of SWB, and this is the notion we have used so far in the general description of the topic and in the review of the literature.⁶ From here on, we use the term *life satisfaction*, since this notion is better suited to the question available in the dataset we employ: *Please, rate between 0 (not satisfied at all), and 10 (very satisfied), your degree of satisfaction with your personal life.*

An additional matter referring to our dependent variable is whether life satisfaction is assumed to be ordinal-interpersonal comparable, or cardinal-interpersonal comparable (Ferrer-i-Carbonell and Frijters, 2004). Assuming cardinality means that the differences between life satisfaction rates are not dependent on the rate itself (i. e. the difference between rating 7 and rating 6 is the same as the difference between scores 3 and 2). In this context, empirical analysis can be done with OLS. Ordinal-interpersonal comparability means that when two respondents give the same answer, they are assumed to enjoy similar satisfaction levels. That is, "individuals have a common understanding of how to translate internal feelings into a number scale, so that numerical values from different individuals are roughly the same" (Ferrer-i-Carbonell and Frijters, 2004: 644). This requires the use of latent variable models, ordered probit or ordered logit, for the empirical analysis. Despite these differences, Ferrer-i-Carbonell and Frijters (2004) find that the assumption of cardinality or ordinality does not qualitatively change the results in the studies of happiness, and many papers rely on OLS estimates since their interpretation is more straightforward.⁷

A final comment on our dependent variable has to do with the fact that perceived pollution indicators at the workplace may be associated with life satisfaction, but also with job satisfaction. However, the channel through which workplace conditions, job satisfaction, and life satisfaction are related is difficult to ascertain. Thus, the causal relationship between job and life satisfaction is today subject to a lively debate in the social psychological literature (Bowling et al., 2010).⁸ In consequence, we do not look at job satisfaction separately from life satisfaction; rather, we consider that the final association between job environmental conditions and life satisfaction, no matter the channel, is captured in the specification used below.

Our variables of interest indicate each worker's self-perception regarding ventilation and noise at the workplace, ranging from 0 (very bad) to 10 (excellent).⁹ Regarding the income variable, net monthly income is provided in the survey by intervals. For estimation purposes, we use the mid-point approximation expressed in logs.¹⁰ Finally, PM₁₀ is the set of particulate matter with a diameter of 10 μ m or less, emitted directly into the atmosphere. It is basically composed by NO_x, SO₂, NH₃ and other particles resulting from domestic emissions from building and road construction, with transport contributing to impacts on health. The inhalation of such particles has harmful effects on human health and may increase the frequency and severity of a number of respiratory problems, which may, in turn, increase the risk of premature death. Along with ozone, these are Europe's most problematic pollutants in terms of harm to human health, according to the European

⁵ The use of subjective information on the environment has been previously applied in research on the topic, e.g. Ferrer-i-Carbonell and Gowdy (2007); MacKerron and Mourato (2009); Rehdanz and Maddison (2008); Van Praag and Baarsma (2005).

⁶ This is commonly considered as the empirical proxy of what Kahnenman et al. (1997) call "experienced utility", as opposed to decision utility. For more detailed explanations on these concepts, see Diener et al. (1999), Frey et al. (2010), Kahnenman et al. (1999), Kahnenman and Krueger (2006) and MacKerron (2012).

⁷ In general terms, ordinal-interpersonal comparability is habitually assumed by economists, whereas cardinal-interpersonal comparability is rarely so (see Ng, 1997, for an exception).

⁸ The relative dearth of research in this line is far from achieving robust conclusions (Erdogan et al., 2012; Newman et al., 2015). In this context, considering job satisfaction in addition to life satisfaction would add possible sources of endogeneity.

⁹ The question in the survey is "Please, evaluate the existing conditions in your workplace regarding air ventilation/noise". A higher rate means that the respondent considers that indoor conditions are better.

¹⁰ We use this as the benchmark regression (acknowledging the suggestions made by anonymous referees). Results do not change when we estimate our models using income intervals. Results are available from the authors upon request.

Environmental Agency, EEA (2012). At the time of the survey, the air quality standard in European legislation (Directive 1999/30/EC) for long-term (annual) exposure places a limit of no more than 35 days per year that exceed a daily average concentration of 50 μ g/m³. Hence, we measure the PM₁₀ variable as the number of days per year that average daily PM₁₀ concentration exceeds 50 μ g/m^{3.11}

4. Empirical Model

We follow the standard approach, regressing SWB on a range of personal and job characteristics at the individual level, as well as relevant factors at the regional level, adding self-perceived variables of pollution at the workplace. To do this, we estimate the equation below, which combines individual and regional level information:

$$LS_{ijt} = \alpha + \lambda_t + \tau_j + \beta_0 X_{ijt} + \beta_1 \ln Y_{ijt} + \gamma_0 Z_{jt} + \gamma_1 P M_{10jt} + \delta_1 VENT_{ijt} + \delta_2 NOISE_{ijt} + \varepsilon_{ijt}.$$
 (1)

where self-reported life satisfaction, LS, of individual *i*, in region *j*, in year *t* depends on the year dummies (λ_t), region dummies (τ_j), a vector of individual socio-demographic and job characteristics (X_{ijt}), individual income (Y_{ijt}), characteristics of the region where the individual resides (including annual per-capita GDP, unemployment rate, and indicators of climate, Z_{jt}), pollution (PM_{10jt}), and the subjective variables on ventilation and noise conditions at the workplace, VENT_{ijt} and NOISE_{ijt}.

Eq. (1) can be estimated by OLS or, given the ordinal nature of life satisfaction, by using either ordered probit or ordered logit models. A third possibility, as suggested by van Praag et al. (2003) and van Praag and Ferrer-i-Carbonell (2006, 2007) is to cardinalise the ordered responses into real-axis values, using Terza's (1987) methodology. This so-called Probit-OLS estimator (POLS, hereafter) is computationally easier to implement than an ordered probit without any loss of efficiency. Results for OLS, ordered probit and POLS, are examined in detail in Section 5. As is usual in the empirical literature, we find little qualitative difference between the results of those approaches (see e.g., Ferrer-i-Carbonell and Frijters, 2004) and retain our OLS estimates, which are easier to interpret.

When estimating Eq. (1) we face certain difficulties. Thus, using selfreported measures of workplace environmental quality makes it possible that the perceived variables are affected by individual psychological characteristics, rather than reflecting objective environmental characteristics (Ferrer-i-Carbonell and Gowdy, 2007; MacKerron, 2012). That is, we are concerned about reverse causation, by which workplace pollution may generate a reduction in SWB, but also less satisfied individuals may become especially concerned and affected by workplace pollution. Not only SWB and self-perceived levels of pollution in the workplace are likely to be simultaneously determined, but also unobserved characteristics that are omitted from the equation are likely to affect both SWB and self-perceived levels of pollution in the workplace. Moreover, selection into jobs is likely to be non-random. Thus, happier individuals may be more likely to get better jobs, and these are likely to have better environmental conditions. This together suggests an endogeneity problem, leading to biased and inconsistent estimates of the causal effect of self-perceived noise levels on SWB. Since our data are repeated cross-sections, we cannot control for unobserved individual heterogeneity through panel data estimation. Therefore, we deal with it by implementing an instrumental variable strategy, which is now presented.¹²

We use a regional noise prevention reform as a source of exogenous variation in perceived noise. Specifically, we consider the noise prevention law, Law on Noise, that was passed in the Spanish region of Castile–Leon in 2009. This legislation presents a taxonomy of categories referring to acoustic emissions and noise pollution, and establishes maximum limits for each measure. It also sets up the corresponding sanctions when limits are exceeded. (A more detailed description can be found in Appendix B.)¹³ The application of this law makes possible the appearance of two different groups: the treatment group, corresponding to workers in Castile–Leon; and the control group, comprising workers in the rest of the Spanish regions.¹⁴ The IV estimation strategy consists of a two-stage estimation procedure, where the effect of the noise prevention reform for treated workers on self-perceived NOISE in the first-stage is used as an exclusion restriction.

$$NOISE_{ijt} = \pi_0 + \phi_t + \phi_j + \pi_1 DD + \pi_2 X_{ijt} + \pi_3 \ln Y_{ijt} + \pi_4 Z_{jt} + \pi_5 PM_{10} + \pi_6 VENT_{ijt} + \nu_{1ijt}$$
(2)

where DD is a dummy variable that takes the value of 1 for the treatment group after the reform was implemented, and zero before implementation. The coefficient π_1 is interpreted as the increase in the rate of self-perceived noise attributable to the legal change in Castile–Leon, versus that of workers in the other regions. The standard identifying assumption is that the chosen instrumental variable is both relevant and validly excluded. The relevance condition requires that there is a strong correlation between this reform for the treatment group and the self-perceived noise variable $E[DD, NOISE] \neq 0$. With respect to the validity condition, our assumption is that our instrument affects life satisfaction only through its effect on self-perceived noise but not directly $E[DD, v_{2ijt}] = 0$. In the second stage, the effect of self-perceived noise on worker life satisfaction is estimated based on specification (3) being captured by parameter δ_2 .

$$LS_{ijt} = \alpha + \lambda_t + \tau_j + \beta_0 X_{ijt} + \beta_1 \ln Y_{ijt} + \gamma_0 Z_{jt} + \gamma_1 P M_{10} + \delta_1 VENT_{ijt} + \delta_2 NOISE_{ijt} + \nu_{2ijt}$$
(3)

where predicted values of the variable NOISE, computed from Eq. (2), are plugged into Eq. (3) in order to give the IV estimates of the effects of self-perceived NOISE on life satisfaction.¹⁵ In order to assess the robustness of our approach, which uses a difference-in-difference strategy in the first stage, we follow a set of diagnostic tests outlined in Angrist and Pischke (2009). These include tests for the parallel trends assumption, the choice of control group, and several placebo tests.

The IV strategy is followed by a robustness check that attempts to reduce time-invariant unobserved heterogeneity, employing a pseudo-panel approach. In order to do this, we separate the sample into homogeneous groups (cohorts). For our first cohort definition, we take a 5-year bracket of year of birth, where the first group includes those aged 26 and below, and the last group those aged 52 and over,

¹¹ Information is computed as the average PM_{10} measured in various nationallyscattered stations. We group into three levels according to population size of the area: urban (more than 100,000 inhabitants), suburban (between 10,000 and 100,000 inhabitants) and rural (less than 10,000 inhabitants). This information is matched to each individual in the sample so that individuals living in the same area, with a similar population size, share the same value of PM_{10} . This approach is similar to that of Luechinger (2009) and MacKerron and Mourato (2009), who interpolate data captured from various stations through GIS techniques. In the case of Spain, Cuñado and Pérez-Gracia (2013) take average regional values from regional stations and claim that their constructed values correlate close to 1 with series constructed using GIS techniques.

¹² A cautionary note: in our dataset, there is no information, objective or subjective, about individual health status. Although this variable is customarily found to be much correlated with life satisfaction and happiness, many prior studies comparing estimates including and excluding health variables have shown that the estimated values for the rest of the covariates remain more or less unchanged, even if the health variables are statistically significant in determining happiness or life satisfaction (e.g., Levinson, 2012; Ferreira et al., 2013).

¹³ http://noticias.juridicas.com/base_datos/CCAA/cl-15-2009.html. Law on Noise, 5/ 2009 Castile-Leon, 4th of June 2009. The law was enforced August 9th in that year.

¹⁴ Employees in Castile–Leon represent roughly 5% of total employees in Spain. Employment in the Construction sector fell markedly during the Great Recession, declining from 12% in total employment in 2008 to less than 6% in 2014 (9% in 2010). This pattern was observed throughout the country.

¹⁵ Eq. (1) is estimated in Stata with the command ivreg2.

Table 1

Variable definitions and descriptive statistics.

Variable	Definition	Mean	St. Dev.	Min.	Max.
Life satisfaction	Satisfaction with personal life (0: not satisfied, 10: very satisfied)	7.52	1.84	0	10
Personal characteristics					
Male	1: Male. 0: Female	0.55	0.49	0	1
Age	Age in years	41.29	10.79	16	90
Age ² /100	Age squared divided by 100	18.21	9.07	2.56	81
Spanish	1: Spanish, 0: foreign	0.89	0.31	0	1
Compulsory	Compulsory education	0.39	0.49	0	1
Post-compulsory	Post-compulsory secondary education	0.34	0.47	0	1
Higher	Higher education	0.27	0.44	0	1
Married	1: Married. 0: Otherwise	0.65	0.47	0	1
Family size	Number of family members	3.10	1.17	1	6
Care	1: Taking care of children or elderly people: 0: Otherwise	0.06	0.24	0	1
Single-earner	1: He/she is the only income earner in the family; 0: Otherwise	0.50	0.50	0	1
Job characteristics					
Log income	log of the mid-income interval	7.09	0.46	621	8 8 5
Public sector	1. nublic sector: 0. nrivate sector	0.25	0.43	0.21	1
Hours <25	In to 25 th worked per week	0.25	0.45	0	1
Hours 26_35	Between 26 and 35 h worked her week	0.05	0.25	0	1
Hours 36_40	Between 26 and 30 h worked per week	0.15	0.55	0	1
Hours 41_45	Between 41 and 45 h worked per week	0.00	0.30	0	1
Hours >45	More than 45 h worked ner week	0.05	0.23	0	1
Permanent	More man + 5 in Worked per week	0.15	0.34	0	1
Tenure <1	Tanua les than 1 yaz	0.77	0.42	0	1
Tenure 1_5		0.15	0.34	0	1
Tenure 6_10	Tenure between Fand Sydas	0.52	0.38	0	1
		0.10	0.38	0	1
First job	1. This is the first lab	0.30	0.40	0	1
Over-education	1. higher than required qualification	0.25	0.42	0	1
Workday	Non-enlit workday: 1 split workday: 0	0.15	0.03	0	1
Night shift	Work more than 3 h, or at least one third of the year workload is between 10 nm and 6 nm	0.50	0.35	0	1
Firm size 1-10	Firm size lower than 10, or a reast one mine of the year workload, is between to pin and o an	0.14	0.55	0	1
Firm size 11_50	Firm size between 11 and 50 employees	0.33	0.47	0	1
Firm size 51_250	Firm size between 51 and 250 employees	0.51	0.40	0	1
Firm size >250	Firm size bigher than 250 employees	0.17	0.37	0	1
Agriculture		0.12	0.55	0	1
Industry	Dummy 0-1	0.05	0.10	0	1
Construction	Dummy C-1	0.10	0.30	0	1
Services	Dummy 0-1	0.69	0.46	0	1
B 1 1				-	-
Regional		044504	4 470 0 4	45 450	04 504
GDP	Gross Domestic Product per capita, by region and year (in Euros)	24,150.4	4,479.24	15,156	31,791
Unemployment rate	Unemployment rate by region and year	12.42	5.85	4.8	28.89
January min temp.	Mean of daily min. temperature in January (°C) by region and year	- 1.66	3.76	-9.8	13.25
July max temperature	Mean of daily max, temperature in July (°C) by region and year	35.//	3.35	24.3	45
Mean annual precipitation	Annual mean precipitation (mm)	575.62	274.06	128.4	1537.2
Dellecter					
POILUTION	Number of days non-user that success daily DM _ concentration avecade 50 yrs/m ³	20.14	40.41	0	200
PIVI ₁₀	inumber of days per year that average daily PM ₁₀ concentration exceeds 50 µg/m², per region, residence area, and year	28.14	48.41	U	209
VENTILATION	Self-evaluation of air quality at job (0: very had 10: excellent)	678	3 10	0	10
NOISE	Self-evaluation of acoustic comfort at job (0, very bad, 10, excellent)	6.11	3.10	0	10
INVISE	Sen evaluation of acoustic connort at job (o. very bau, 10, extendit).	0.11	J.10	U	10

ECVT stands for Quality of Working Life Survey 2006–2010 (http://www.empleo.gob.es/estadisticas/ecvt/welcome.htm); AEMET stands for Spanish National Meteorological Agency (http://www.aemet.es/es/portada) and MAFE stands for the Spanish Ministry of Agriculture, Food and Environment (http://www.magrama.gob.es). Regions are defined at the NUTS2 level (17 regions) and occupations are 10 main groups of ISCO-88 classification.

and the same education level. Our second cohort definition is formed by a more aggregated age cohort and sector of industry. We construct sample means of the cohorts for each definition in order to form a panel structure of the data (Deaton, 1985; Blundell et al., 1994). These sample means act as proxies of the population means if the sample size is sufficiently large.

$$LS_{ct} = \alpha + \lambda_t + \beta_0 X_{ct} + \beta_1 \ln Y_{ct} + \gamma_0 Z_{ct} + \gamma_1 PM_{10ct} + \delta_1 VENT_{ct}$$
(4)
$$+ \delta_2 NOISE_{ct} + \varepsilon_{ct}$$

5. Results

We first present estimates without considering potential biases from endogeneity issues. OLS results under the assumption of cardinality of ordered variables are shown in Table 2. Table A.1 in Appendix A presents the Ordered Probit estimates, obtained without imposing cardinality on our dependent variable, life satisfaction. Table A.2 shows POLS estimates. In both cases, the ordered regressors capturing perceived pollution variables at the workplace are transformed into real values using Terza (1987).

We consider four different specifications. The first includes all the regressors but the two variables capturing workplace environmental conditions. The second specification adds the variable of selfperceived ventilation at the workplace, with the third specification adding the variable of self-perceived noise at the workplace, and the fourth including both variables together. Tables A.1 and A.2 in Appendix A follow the same structure. By comparing results in Tables 2, A.1 and A.2, it can be seen that results are qualitatively similar, as is commonly found in the empirical literature (Ferrer-i-Carbonell and

Table 2	
Effect of outdoor and indoor environmental conditions on life satisfaction	(OLS).

	(1)	(2)	(3)	(4)
Male	0.0895**	0.0890**	0.0920**	0.0875**
	(0.0369)	(0.0379)	(0.0362)	(0.0380)
Age	-0.0960	-0.0943	-0.0957	-0.0939^{***}
Age ² /100	0.0984***	0.0945***	0.0974***	0.0939***
-	(0.0083)	(0.0093)	(0.0076)	(0.0092)
Spanish	0.3765***	0.3572***	0.3829***	0.3595***
Post-compulsory	(0.0447) 0.0695**	(0.0465) 0.0643*	(0.0454) 0.0666*	(0.0482) 0.0623*
rost compaisory	(0.0303)	(0.0352)	(0.0317)	(0.0341)
Higher	0.1146***	0.1237***	0.1171***	0.1193***
Married	(0.0298)	(0.0379)	(0.0317)	(0.0360)
Married	(0.0277)	(0.0216)	(0.0316)	(0.0218)
Family size	- 0.0495***	- 0.0542***	-0.0494***	-0.0548***
_	(0.0104)	(0.0100)	(0.0103)	(0.0100)
Care	-0.2883^{***}	-0.2736^{***}	-0.2824^{***}	-0.2698^{***}
Single-earner	(0.0200) -0.1938^{***}	(0.0233) - 0.1976***	-0.1945^{***}	(0.0304) -0.1990^{***}
0	(0.0161)	(0.0162)	(0.0188)	(0.0168)
Log income	0.2963***	0.2356***	0.2826***	0.2344***
Public sector	(0.0240)	(0.0256)	(0.0240)	(0.0254)
I ublic sector	(0.0289)	(0.0310)	(0.0270)	(0.0311)
Hours ≤25	0.1625**	0.1301**	0.1609***	0.1295**
	(0.0573)	(0.0588)	(0.0537)	(0.0569)
Hours 26–35	0.0858***	0.0868***	(0.0914^{***})	0.0866***
Hours 41–45	0.0063	0.00220)	0.0183	0.0110
	(0.0300)	(0.0376)	(0.0296)	(0.0377)
Hours >45	-0.3054***	-0.2930***	-0.2899***	-0.2908***
Permanent	(0.0300) 0.1793***	(0.0367) 0.1772***	(0.0312) 0.1743***	(0.0369) 0.1766***
remanent	(0.0254)	(0.0282)	(0.0260)	(0.0272)
Tenure 1–5	0.0194	-0.0093	0.0151	-0.0080
Topuro 6, 10	(0.0260)	(0.0340)	(0.0302)	(0.0340)
	(0.0222)	(0.0225	(0.0256	(0.0249
Tenure >10	0.0117	0.0211	0.0225	0.0223
First job	(0.0358)	(0.0372)	(0.0367)	(0.0369)
FIIST JOD	(0.0204)	(0.0295)	(0.0202)	(0.0214)
Over-education	-0.3370***	-0.2925***	-0.3252***	-0.2862***
	(0.0316)	(0.0371)	(0.0347)	(0.0375)
Workday	0.0062	0.0254	0.0218	0.0259
Night shift	(0.0234) - 0.1362***	(0.0250) - 0.1567***	(0.0223) - 0.1291***	(0.0220) - 0.1479***
	(0.0292)	(0.0337)	(0.0277)	(0.0340)
Firm size 11–50	0.0453**	0.0299	0.0421*	0.0335
Firm size 51_250	(0.0207) 0.0690**	(0.0270) 0.0717**	(0.0234) 0.0721**	(0.0272)
11111 5120 51 250	(0.0277)	(0.0312)	(0.0315)	(0.0313)
Firm size >250	-0.0117	-0.0006	-0.0099	0.0016
To do store	(0.0315)	(0.0263)	(0.0316)	(0.0263)
Industry	(0.4043)	(0.1367)	(0.1189)	(0.1360)
Construction	0.4172***	0.3652**	0.4310***	0.3554**
	(0.1042)	(0.1365)	(0.1100)	(0.1345)
Services	0.3571***	0.2922**	0.3679***	0.2860**
GDP	0.0000	0.0001	0.0001	0.0001
	(0.0001)	(0.0001)	(0.0001)	(0.0001)
Unemployment rate	-0.0074	-0.0054	-0.0050	-0.0029
January min temp	(0.0186) 0.0063	(0.0187) 0.0081	(0.0187) 0.0056	(0.0180) 0.0075
January man cemp	(0.0116)	(0.0139)	(0.0120)	(0.0140)
July max temp	-0.0145^{*}	-0.0234**	-0.0168*	-0.0242**
Moon annual annihitation	(0.0072)	(0.0099)	(0.0094)	(0.0099)
wean annual precipitation	-0.0001	-0.0001	-0.0002 (0.0001)	-0.0001
PM ₁₀	-0.0004**	-0.0006***	- 0.0004***	-0.0006***
	(0.0001)	(0.0002)	(0.0001)	(0.0002)
VENTILATION		(0.0054)		(0.057)
		· · · · /		、 · · · · /

Table 2 (continued)

	(1)	(2)	(3)	(4)
NOISE			0.0357*** (0.0032)	0.0247*** (0.0033)
Year dummies	Yes	Yes	Yes	Yes
Region dummies	Yes	Yes	Yes	Yes
Occupation dummies	Yes	Yes	Yes	Yes
Constant	7.0418***	6.7200***	6.6107***	6.4629***
	(1.7777)	(1.6602)	(1.8633)	(1.6450)
Observations		32,	317	
R-squared	0.069	0.080	0.073	0.082

Notes: Robust standard errors clustered at the regional level in parentheses. *, **, *** indicate statistical significance at the 10%, 5% and 1% level, respectively.

Frijters, 2004).¹⁶ Consequently, in what follows, we refer to the OLS results that are the most straightforward to interpret. In all regressions, standard errors are clustered at the regional level to account for biases arising from different individuals living in the same region (Moulton, 1990). However, these results are robust to clustering standard errors at a region-year level.

The first important result is that workplace environmental variables are found to be statistically significant. Estimated results, in general, follow similar patterns observed in the empirical literature.¹⁷ Men are found to be more satisfied with their life than women. Age variables present the typical U-shape, indicating that, in the early years, satisfaction declines and then increases (with the minimum reached around age 50). Native workers are more satisfied than foreign workers. A higher educational level is associated with greater life satisfaction. The family structure and the need to balance family and work responsibilities are found to be important elements in shaping life satisfaction. Thus, being married is associated with greater satisfaction, but a larger family size, taking care of dependents, or the existence of only one earner in the household, all lead to lower life satisfaction.

Regarding the work-related variables, we note that most of the results are as expected. Higher income is positively associated with greater life satisfaction, as is working in the public sector. We introduce the number of weekly hours worked via a range of dummy variables. Taking the typical 35-40 h per week as reference, working fewer hours is associated with greater life satisfaction, whereas working more than 45 hours results in less satisfaction. Labour stability leads to increases in life satisfaction whereas tenure and being in the first job do not appear to be significant. By contrast, over-education strongly reduces the level of life satisfaction. A non-split workday has no significant relationship with life satisfaction, whereas a night-shift reduces it. Firm size associated with the highest level of life satisfaction corresponds to that of 51–250 workers. Workers in agriculture are least satisfied, followed by workers in the service sector. In sum, we find that life satisfaction increases with certain personal and job characteristics, the most important being: married, higher income, working in a job matching the educational level attained, and holding a permanent contract.

Regarding regional variables, only maximum temperature in July is statistically significant, having a negative relationship with life satisfaction. GDP, unemployment rate, and the other two climate variables, minimum temperature in January and mean annual precipitation, are not statistically significant. The environmental variable, PM₁₀, is significant at the 1% level. The observed negative effect is in line with the evidence found in Cuñado and Pérez-Gracia (2013), Levinson (2012), and Menz and Welsch (2010).

Focusing now on variables capturing workplace environmental conditions, our estimated coefficients are positive and significant, showing

¹⁶ Ordered Probit and POLS estimates are equivalent, except for a proportionality factor, as argued by van Praag and Ferrer-i-Carbonell (2006).

¹⁷ Our results are robust to include region-year specific fixed effects.

that a higher score on conditions at the workplace in air ventilation and noise are both conducive to greater life satisfaction. These results are as expected in light of prior studies (Wargocki et al., 2012). The inclusion of these two variables barely affects the other covariates' estimated coefficients, confirming that including indicators of environmental conditions at the workplace is very useful in obtaining a better understanding of the determinants affecting satisfaction. If greater life satisfaction spurs effort and productivity, and reduces absenteeism, personnel policies favouring better conditions in the workplace may result in clear improvements in job performance, and eventually in higher profits.

Table 3 shows our IV estimation where only the coefficients of the variables of interest are shown to save space. The first stage results in the upper panel indicate that workers in Castile–Leon improved their perception of noise conditions at the workplace by 3.6216 points on the scale (SE 1.0848), relative to that of workers in the rest of the Spanish regions, due to the noise reform introduced by the government of Castile–Leon in 2009. The IV estimate in the lower panel is 0.0368 (SE 0.0127), which is larger than the OLS-estimated regression coefficient of 0.0247 (SE 0.0033), indicating that some of the bias from reverse causation or unobserved variables (affecting both life satisfaction and self-perceived noise conditions at the workplace) is corrected. The IV-estimated regression coefficient can have a Local Average Treatment Effect interpretation, that is, it can be interpreted as the effect of self-perceived noise levels on the life satisfaction of those workers impacted by the noise reform that took place in Castile–Leon.

Table 4 shows additional procedures to demonstrate the robustness of our results to standard concerns derived from applying a differencein-difference methodology as an instrument: (i) violations of the common trends assumption; (ii) the suitability of the control group; and (iii) placebo policy tests. Table 4 shows the first-stage, when we allow for differential trends in self-perceived noise levels between the treatment and the control group. The interaction term between the treatment group (Castile–Leon) and the year trend is not statistically significant, and the DD estimate remains essentially unchanged (3.6496; SE 1.4778). This suggests that the trends of noise-levels are parallel, pre-treatment, in the immediate pre-reform period.

A more general concern is whether workers in the rest of the Spanish regions provide a good counter-factual for workers in Castile–Leon. Nonetheless, we investigate this further using a synthetic control method, following Abadie and Gardeazabal (2003). This method consists of

Table 3

IV estimates of the effect of self-perceived noise levels on life satisfaction.

First-stage: the effect of levels	the noise reform in Castile	-Leon on self-perceived noise
DD	4.8073***	3.6216***
	(1.1824)	(1.0848)
Observations	32,317	32,317
R-squared	0.120	0.335
Partial R-squared	0.0006	0.0004
F-test of excl.	16.53	11.15
p-Value	0.0009	0.0042
Second-stage: the effect	of self-perceived noise on	life satisfaction
Log income	0.3087***	0.3088***
	(0.0244)	(0.0246)
PM ₁₀	-0.0003^{***}	-0.0004^{***}
	(0.0001)	(0.0001)
NOISE	0.0291***	0.0368**
	(0.0096)	(0.0127)
VENTILATION		0.0104**
		(0.0042)
Observations	32,317	32,317
R-squared	0.069	0.070

Notes: All other controls as per Table 2 are included but not reported. Robust standard errors clustered at the regional level in parentheses. *, **, *** indicate statistical significance at the 10%, 5% and 1% level, respectively.

Table 4

Robustness tests of the effect of the noise reform in Castile–Leon on self-perceived workplace environmental levels.

Robustness tests	Coef. (SE)
Common trends DD	3.6496** (1.4778)
Treatment \times year trend	0.1838 (0.4029)
Abadie and Gardeazabal (2003) DD	3.6656** (1.6200)
Placebo tests	
DD (the effect of the noise reform in Castile–Leon on self-perceived ventilation levels) DD (Reform 2007)	0.0763 (0.0998) 0.4403 (0.7402)
DD (Reform 2008)	0.0636 (1.0391)

Notes: All other controls as per Table 2 are included but not reported. Robust standard errors clustered at the regional level in parentheses. ** indicates statistical significance at the 5% level.

comparing the noise level series of the treatment group (Castile–Leon) with a synthetic noise level series for the control group (the rest of the Spanish regions) in a straightforward difference-in-difference. To do this, we allow the data to determine a synthetic control that optimally weights the various regions in the control group to match the underlying characteristics of the treated group (Castile–Leon), pre-policy. The matching minimises the mean squared prediction error for the pre-policy periods.¹⁸ The resulting estimates are very similar (3.666; SE 1.620), although this does entail a loss of precision.

We then conduct a battery of placebo policy tests. The same regression (3) is estimated in order to observe the effect of the reform for the treated group on the self-perceived air ventilation variable, rather than that of noise. Workers in our treatment group do not appear to be significantly affected by the reform, relative to workers in the rest of the Spanish regions. Moreover, we consider that our reform occurred in previous periods (t - 1 and t - 2) as a form of placebo policy test. This placebo DD is not statistically different from zero.

As an additional check, Table A.3 presents pseudo-panel estimates of the effect of outdoor and indoor workplace environmental conditions on life satisfaction. We have constructed two different definitions of cohort: the first considers that a worker belongs to the same cohort if the age group and education level is the same (7 age groups times 3 education groups) and, thus, comprises 21 different cohorts, leading to 105 observations. The second considers that a worker belongs to the same cohort if the age group and classification of industry is the same (3 age groups, times 10 different industry sectors). The point estimates are very similar to those obtained using individual data. Most importantly, when we take into account time-invariant, unobserved heterogeneity using cohort fixed-effects estimations, there remains a positive and significant effect of self-perceived ventilation and noise levels on life satisfaction.

A final exercise is the monetary valuation of non-market goods: pollution variable and environmental conditions at the workplace, as well as a direct comparison between both magnitudes. Under the assumption that reported life satisfaction can serve as a measure of individual utility (Kahnenman et al., 1997), we can derive the average marginal rate of substitution (MRS) between income and general air quality, and between income and environmental conditions in the workplace,

¹⁸ The optimal weight method gives a weight of 1 to the region of La Rioja.

Table 5

Monetary value of outdoor and indoor environmental pollution.

	Monetary value (SE)	Monetary value (SE)
WTP for a 50 $\mu g/m^3$ reduction in PM_{10} for one day	€17.7242*** (6.2715)	€20.2443*** (5.9052)
WTP for a one point scale increase on NOISE conditionsWTP for a one point scale increase on VENTILATION conditions	€1482.959*** (483.179)	€1877.476*** (636.5777) €530.2536** (208.6736)

Note: ** and *** indicate statistical significance at the 5% and 1% level, respectively.

thereby capturing the marginal willingness-to-pay (WTP) for a specific attribute.

$$MRS_{PM_{10}}^{Y} = -\frac{\partial LS/\partial PM_{10}}{\partial LS/\partial Y} = -\frac{\gamma_{1}}{\beta_{1}}Y \qquad MRS_{\Sigma}^{Y} = \frac{\partial LS/\partial \Sigma}{\partial LS/\partial Y} = \frac{\delta_{h}}{\beta_{1}}Y \qquad (5)$$

where $\Sigma = VENT$, NOISE and h = 1, 2.

Table 5 shows the WTP for each of the environmental attributes computed from estimates in Table 3. An individual is willing to pay, on average, between €17 and €20 per year to reduce by one the number of days with an excess of PM_{10} . These monetary valuations are lower than those found elsewhere.¹⁹ Regarding the environmental attributes in the workplace, the marginal rate of substitution measures the willingness to pay for moving from one category to the next higher. Thus, an employee is willing to pay on average €530 per year for a one-point improvement in air ventilation in the workplace,²⁰ and around €1,800 per year in the case of the self-perceived noise scale.²¹ These numbers represent, respectively, 3.5% and 12.5% of the average annual income. Standard errors of the WTP are calculated using the delta method.

As a matter of comparison, Van Praag and Baarsma (2005) use both objective and subjective indicators of noise nuisance for individuals living close to Schiphol airport in Amsterdam. As an average value, about €400 per year – depending on distance to airport, noise nuisance level, family income, and dwelling insulation - would be needed to compensate individuals for increasing the level of noise nuisance. These figures are clearly lower than our estimated monetary values. By contrast, the only study that uses subjective indicators of air and noise pollution (in the individual's residential area) is Rehdanz and Maddison (2008). Their results, based on hedonic price valuations, show that about €690 per household per month (€8,280 per year) would be needed to compensate for a reduction from one category to the next lower in air pollution (\in 390 per month, \in 4,680 per year, in the case of noise exposure).²² These values are comparably similar to ours, given that their ordered variables are expressed on a 5-point scale and that the information provided is on household income. Overall, although outdoor and indoor values are not directly comparable, since they are measured in different units, it appears that employees are less reluctant to pay for improving conditions in the workplace.

6. Conclusions

There is an ample literature showing that SWB does not depend exclusively on income, but on a wide range of factors. Among these factors, concerns about outdoor environmental conditions have progressively increased in recent years, although there remains a lack of evidence on how well-being is related to indoor environmental conditions. This paper expands the research on SWB and outdoor environmental conditions by considering environmental conditions indoors. Specifically, we examine the impact of self-perceived levels of air and noise pollution in the workplace, on life satisfaction. Our results demonstrate that poor air ventilation and high noise levels in the workplace markedly diminish life satisfaction, with variables capturing environmental pollution outdoors also showing a negative relationship to life satisfaction. This confirms the need to consider indicators of environmental conditions both outdoors and indoors, in order to obtain a more realistic view of how well-being is associated with life quality.

Our results hold even after controlling for endogeneity arising from reverse causation or unobserved heterogeneity, by using an instrumental variable strategy. Our IV estimates are clearly different from our OLS results. When estimating the effect on life satisfaction of individual selfperceived noise levels in the workplace, some of the bias is corrected when we use a noise prevention law to generate exogenous variation in self-perceived noise pollution. The results appear to be robust to controlling for violations in the common trends assumption and to the choice of the control group.

Additionally, we provide a monetary valuation of environmental conditions, both outdoors and indoors, using the life satisfaction approach. An individual is willing to pay about \notin 20 per year to reduce, by one, the number of days with an excess of PM₁₀ concentrations. The WTP for a one-point improvement in air ventilation and in noise levels in the workplace is much higher, around \notin 530 and \notin 1,800 per year, respectively. Since outdoor environmental conditions are measured through objective indicators, and indoor environmental conditions are expressed in subjective terms, we cannot make direct comparisons of the large differences observed in both types of valuation. The main conclusion we draw is that individuals would be better off if all environmental conditions were improved.

Even if both types of pollution (outdoors and indoors) do have an impact on individual wellbeing, the implications of such selfperceptions for future policy applications may be very different. Although reducing pollution would result in an increase in SWB for individuals, it may also generate additional costs to firms, if satisfying regulatory norms and legislation on the matter implies efficiency losses. However, in the case of outdoor pollution, the additional costs borne by firms are understood as a way to internalize negative externalities; in the case of indoor pollution, the possible increase in firm costs due to improvements in workplace environmental conditions may be counterbalanced by higher profits through workers' greater productivity as a consequence of greater effort, lower absenteeism and turnover, and absence of conflict with unions. From the point of view of a costbenefit analysis, it may be the case that improving working conditions is a rational decision for firms, to become more efficient, even if laws are not so restrictive.

Acknowledgments

The authors would like to thank three anonymous referees and the editor Richard B. Howarth for helpful comments. Financial support from the Autonomous Government of Aragón (Consolidated Research Group S13) is gratefully acknowledged.

¹⁹ Using the same approach for Spain, Cuñado and Pérez-Gracia (2013) obtain a value of €325 per year. Other studies compute the MWTP as a reduction by one unit of the annual average concentration of PM₁₀. For the US, Levinson (2012) finds a value of \$890; for Ireland, Ferreira and Moro (2010) €945, and Menz and Welsch (2010), for a cross-country study within the OECD, \$710. Translating the results by Levinson (2012) into our measure, he obtains a valuation of \$63 when reducing by one day the level of PM₁₀ in 50 µg/m³.

²⁰ Note that self-perceived air ventilation is not instrumented and therefore estimates are likely to be biased.

²¹ Note that, in the way these variables are measured, a higher rate is associated with better workplace conditions. Therefore, in order to obtain the MWTP of an individual, he/she needs to pay for an improvement in workplace conditions to remain at the same utility level. This is the reason for the positive sign in the second expression of specification (5), as against the case in the first expression.

²² In a scale ranging from not being affected by noise at all to being strongly affected.

Table A.1 (continued)

Appendix A

Table A.1

Effect of outdoor and indoor environmental conditions on life satisfaction (ordered probit).

	(1)	(2)	(3)	(4)
Male	0.0298 (0.0229)	0.0324	0.0337 (0.0235)	0.0350
Age	-0.0567^{***}	-0.0553***	-0.0564^{***}	-0.0552^{***}
Age ² /100	(0.0043) 0.0584***	0.0562***	0.0575***	0.0558***
Spanish	(0.0050) 0.2160***	(0.0050) 0.2208***	(0.0050) 0.2185***	(0.0050) 0.2221***
Spanish	(0.0237)	(0.0242)	(0.0235)	(0.0240)
Post-compulsory	0.0194 (0.0169)	0.0220 (0.0176)	0.0181 (0.0165)	0.0207 (0.0171)
Higher	0.0314*	0.0410**	0.0309**	0.0395**
Married	(0.0166) 0.3644***	(0.0164) 0.3671***	(0.0153) 0.3658***	(0.0154) 0.3678***
Femily size	(0.0173)	(0.0163)	(0.0166)	(0.0159)
Family size	(0.0058)	(0.0058)	-0.0305 (0.0059)	(0.0059)
Care	-0.1553^{***}	-0.1530^{***}	-0.1518^{***}	-0.1507^{***}
Single-earner	-0.0995^{***}	(0.0114) -0.1025^{***}	(0.0114) - 0.1030***	(0.0113) - 0.1047***
Log income	(0.0098) 0.1651***	(0.0098) 0.1603***	(0.0097) 0.1638***	(0.0097) 0.1600***
Log meome	(0.0140)	(0.0145)	(0.0140)	(0.0145)
Public sector	0.0331** (0.0152)	0.0472*** (0.0153)	0.0373** (0.0153)	0.0486*** (0.0154)
Hours ≤25	0.1001***	0.0950***	0.1007***	0.0961***
Hours 26–35	(0.0295) 0.0484***	(0.0296) 0.0531***	(0.0289) 0.0519***	(0.0291) 0.0551***
Here 41 45	(0.0128)	(0.0122)	(0.0120)	(0.0117)
HOUIS 41-45	(0.0173)	(0.0182)	(0.0125)	(0.0186)
Hours >45	-0.1565^{***}	-0.1577^{***}	-0.1541^{***}	-0.1558^{***}
Permanent	0.1068***	0.1020***	0.1056***	0.1017***
Tenure 1–5	(0.0135) - 0.0023	(0.0145) 0.0082	(0.0138) 0.0010	(0.0147) 0.0093
	(0.0150)	(0.0147)	(0.0153)	(0.0150)
Tenure 6–10	-0.0033 (0.0238)	0.0121 (0.0232)	0.0049 (0.0233)	0.0162 (0.0232)
Tenure > 10	-0.0169	0.0072	- 0.0066	0.0118
First job	(0.0198) -0.0232^*	(0.0213) -0.0264^{**}	(0.0206) - 0.0253**	(0.0219) -0.0275^{**}
Over-education	(0.0121)	(0.0132) -0.1637***	(0.0114) - 0.1730***	(0.0126)
over-education	(0.0168)	(0.0159)	(0.0169)	(0.0160)
Workday	0.0033 (0.0147)	0.0081 (0.0138)	0.0022 (0.0137)	0.0067 (0.0131)
Night shift	- 0.0710***	-0.0747***	-0.0645***	- 0.0695***
Firm size 11–50	(0.0154) 0.0247**	(0.0157) 0.0340***	(0.0149) 0.0275**	(0.0154) 0.0349***
Firm cizo 51, 250	(0.0112)	(0.0107)	(0.0118)	(0.0112)
FITTI SIZE 51-250	(0.0167)	(0.0168)	(0.0167)	(0.0167)
Firm size >250	-0.0034	0.0179 (0.0180)	0.0041	0.0208
Industry	0.2091***	0.2082***	0.2153***	0.2128***
Construction	(0.0579) 0.2136***	(0.0582) 0.1946***	(0.0570) 0.2073***	(0.0575) 0.1922***
Complexed.	(0.0555)	(0.0550)	(0.0541)	(0.0541)
Services	(0.0526)	(0.0533)	(0.0514)	(0.0524)
GDP	0.0000	0.0000	0.0000	0.0000
Unemployment rate	(0.0001) - 0.0020	(0.0001) - 0.0037	(0.0001) - 0.0019	(0.0001) - 0.0034
January min temp	(0.0114) 0.0035	(0.0114) 0.0040	(0.0109) 0.0037	(0.0110) 0.0041
January mini temp	(0.0076)	(0.0075)	(0.0074)	(0.0074)
July max temp	-0.0098^{**}	-0.0107^{**}	-0.0103^{**}	-0.0109^{**}
Mean annual precipitation	- 0.0001	- 0.0001	-0.0001	-0.0001
	(0.0001)	(0.0001)	(0.0001)	(0.0001)

	(1)	(2)	(3)	(4)
PM ₁₀	-0.0002***	-0.0002^{***}	-0.0002^{***}	-0.0002^{***}
	(0.0001)	(0.0001)	(0.0001)	(0.0001)
VENTILATION		0.2202***		0.1938***
		(0.0110)		(0.0108)
NOISE			0.1274***	0.0935***
			(0.0101)	(0.0096)
Year dummies	Yes	Yes	Yes	Yes
Region dummies	Yes	Yes	Yes	Yes
Occupation dummies	Yes	Yes	Yes	Yes
Observations	32,317			

Note: *, **, *** indicate statistical significance at the 10%, 5% and 1% level, respectively.

Table A.2 Effect of outdoor and indoor environmental conditions on life satisfaction (POLS).

	(1)	(2)	(3)	(4)
Male	0.0180	0.0201	0.0213	0.0223
Age	(0.0149) - 0.0444***	(0.0146) - 0.0428***	(0.0152) -0.0439^{***}	(0.0148) - 0.0426***
	(0.0036)	(0.0037)	(0.0036)	(0.0036)
Age ² /100	0.0459^{***}	0.0436^{***}	(0.0449^{***})	0.0432***
Spanish	0.1831***	0.1854***	0.1843***	0.1860***
1	(0.0238)	(0.0238)	(0.0235)	(0.0237)
Post-compulsory	0.0145	0.0168	0.0134	0.0157
TP-1	(0.0143)	(0.0147)	(0.0140)	(0.0144)
Higner	(0.0328)	$(0.0408)^{\circ}$	$(0.0325^{\circ\circ})$	$(0.0396^{\circ\circ})$
Married	0.2813***	0.2808***	0.2811***	0.2807***
	(0.0100)	(0.0094)	(0.0096)	(0.0092)
Family size	-0.0190^{***}	-0.0204^{***}	-0.0204^{***}	-0.0212***
6	(0.0052)	(0.0051)	(0.0052)	(0.0051)
Care	-0.1203	-0.11/1	-0.116/****	-0.1150
Single-earner	(0.0118) - 0.0798***	(0.0112) - 0.0817***	-0.0824^{***}	-0.0834^{***}
Single currer	(0.0087)	(0.0088)	(0.0086)	(0.0087)
Log income	0.1464***	0.1411***	0.1445***	0.1403***
	(0.0124)	(0.0126)	(0.0122)	(0.0125)
Public sector	(0.0223^{*})	0.0341**	0.0256°	0.0351**
Hours <25	0.0813***	0.0761***	0.0812***	0.0766***
	(0.0234)	(0.0233)	(0.0226)	(0.0227)
Hours 26-35	0.0352***	0.0388***	0.0380***	0.0405***
	(0.0114)	(0.0113)	(0.0107)	(0.0109)
Hours 41–45	0.0054	0.0040	0.0073	0.0056
Hours >45	(0.0155) - 0.1293***	(0.0158) - 0.1291***	(0.0139) - 0.1267***	(0.0102) - 0.1273***
induity in	(0.0162)	(0.0156)	(0.0164)	(0.0158)
Permanent	0.0917***	0.0870***	0.0903***	0.0865***
	(0.0114)	(0.0120)	(0.0116)	(0.0122)
Tenure 1–5	0.0047	0.0138	0.0076	0.0148
Tenure 6–10	(0.0124) - 0.0037	0.0097	0.0034	0.0132
	(0.0234)	(0.0219)	(0.0226)	(0.0217)
Tenure >10	-0.0164	0.0044	-0.0074	0.0085
	(0.0142)	(0.0149)	(0.0144)	(0.0152)
First job	-0.0075	-0.0102	-0.0094	-0.0112
Over-education	(0.0118) - 0.1541***	(0.0125) - 0.1351***	(0.0109) - 0.1438***	(0.0118) - 0.1299***
over education	(0.0152)	(0.0140)	(0.0149)	(0.0140)
Workday	0.0086	0.0125	0.0078	0.0114
	(0.0124)	(0.0118)	(0.0116)	(0.0113)
Night shift	-0.0660***	- 0.0685***	-0.0603^{***}	-0.0641^{***}
Firm size 11–50	(0.0158) 0.0207*	(0.0156) 0.0282**	(0.0148) 0.0228*	(0.0149) 0.0289**
11111 3120 11 50	(0.0116)	(0.0112)	(0.0120)	(0.0116)
Firm size 51–250	0.0299*	0.0473***	0.0385**	0.0514***
	(0.0149)	(0.0148)	(0.0147)	(0.0147)
Firm size >250	0.0092	0.0271*	0.0155	0.0295**
Industry	(U.UI36) 0.1856***	(U.UI33) 0 1834***	(U.UI37) 0.1902***	(U.UI33) 0 1870***
maastry	(0.0549)	(0.0553)	(0.0540)	(0.0546)
Construction	0.1800***	0.1624***	0.1741***	0.1602***

Table A.2 (continued)

	(1)	(2)	(3)	(4)
	(0.0533)	(0.0531)	(0.0519)	(0.0522)
Services	0.1692***	0.1538***	0.1626***	0.1509***
	(0.0520)	(0.0525)	(0.0508)	(0.0516)
GDP	0.0000	0.0000	0.0000	0.0000
	(0.0000)	(0.0001)	(0.0000)	(0.0000)
Unemployment rate	-0.0036	-0.0050	-0.0035	-0.0047
	(0.0093)	(0.0092)	(0.0088)	(0.0089)
January min temp	0.0003	0.0007	0.0005	0.0008
	(0.0061)	(0.0060)	(0.0058)	(0.0058)
July max temp	-0.0075^{**}	-0.0082^{**}	-0.0078^{**}	-0.0083^{**}
	(0.0033)	(0.0033)	(0.0035)	(0.0035)
Mean annual precipitation	-0.0001	-0.0001	-0.0001	-0.0001
	(0.0001)	(0.0001)	(0.0001)	(0.0001)
PM ₁₀	-0.0002^{**}	-0.0002^{***}	-0.0002^{**}	-0.0002^{***}
	(0.0001)	(0.0001)	(0.0001)	(0.0001)
VENTILATION		0.1869***		0.1645***
		(0.0080)		(0.0069)
NOISE			0.1073***	0.0779***
			(0.0100)	(0.0091)
Year dummies	Yes	Yes	Yes	Yes
Region dummies	Yes	Yes	Yes	Yes
Occupation dummies	Yes	Yes	Yes	Yes
Constant	-0.9246	-0.7242	-0.9012	-0.7313
	(0.9413)	(0.9773)	(0.9032)	(0.9472)
Observations	32,317			
R-squared	0.058	0.074	0.067	0.078

Note: *, **, *** indicate statistical significance at the 10%, 5% and 1% level, respectively.

Table A.3

Pseudo-panel estimates of the effect of outdoor and indoor environmental conditions on life satisfaction (OLS and cohort FE).

Panel A: Cohort (y.o.b.	cohort and educ	cation level)		
OLS	(1)	(2)	(3)	(4)
PM ₁₀	-0.0001	0.0002 (0.0003)	-0.0000	0.0001 (0.0003)
VENTILATION	. ,	0.0440*** (0.0105)	. ,	0.0361*** (0.0107)
NOISE			0.0554*** (0.0132)	0.0450*** (0.0135)
Observations	105	105	105	105
R-squared	0.153	0.162	0.161	0.167
Cohort FE	(1)	(2)	(3)	(4)
Cohort FE PM ₁₀	(1) -0.0002 (0.0004)	(2) -0.0000 (0.0004)	(3) -0.0002 (0.0003)	(4) -0.0001 (0.0003)
Cohort FE PM ₁₀ VENTILATION	(1) -0.0002 (0.0004)	(2) -0.0000 (0.0004) 0.0530*** (0.0106)	(3) - 0.0002 (0.0003)	(4) -0.0001 (0.0003) 0.0479*** (0.0108)
Cohort FE PM ₁₀ VENTILATION NOISE	(1) -0.0002 (0.0004)	(2) -0.0000 (0.0004) 0.0530*** (0.0106)	(3) -0.0002 (0.0003) 0.0484*** (0.0133)	(4) -0.0001 (0.0003) 0.0479*** (0.0108) 0.0351*** (0.0135)
Cohort FE PM ₁₀ VENTILATION NOISE Observations	(1) - 0.0002 (0.0004) 105	(2) -0.0000 (0.0004) 0.0530*** (0.0106) 105	(3) -0.0002 (0.0003) 0.0484*** (0.0133) 105	(4) -0.0001 (0.0003) 0.0479*** (0.0108) 0.0351*** (0.0135) 105
Cohort FE PM ₁₀ VENTILATION NOISE Observations R-squared	(1) - 0.0002 (0.0004) 105 0.105	(2) -0.0000 (0.0004) 0.0530*** (0.0106) 105 0.121	(3) -0.0002 (0.0003) 0.0484*** (0.0133) 105 0.112	(4) -0.0001 (0.0003) 0.0479*** (0.0108) 0.0351*** (0.0135) 105 0.124

Panel B: Cohort (y.o.b. cohort and sector of industry)

OLS	(1)	(2)	(3)	(4)
PM ₁₀	0.0000	0.0003	0.0000	0.0002
VENTILATION	(0.0003)	(0.0003) 0.0456*** (0.0085)	(0.0003)	(0.0003) 0.0425*** (0.0086)
NOISE		()	0.0327*** (0.0112)	0.0224*
Observations	150	150	150	150
R-squared	0.135	0.146	0.138	0.147
Cohort FE	(1)	(2)	(3)	(4)
PM ₁₀	0.0008*	0.0012**	0.0008*	0.0012**
VENTILATION	(0.0004)	(0.0005) 0.0602*** (0.0092)	(0.0004)	(0.0005) 0.0582*** (0.0093)
NOISE		(0.0277**	0.0143
			(0.0110)	(0.0114)
Observations	150	150	150	150

Table A.3 (continued)

Panel B: Cohort (y.o.b. cohort and sector of industry)						
Cohort FE	(1)	(2)	(3)	(4)		
R-squared Number of cohorts	0.085 30	0.099 30	0.087 30	0.099 30		

Notes: All other controls as per Table 2 are included but not reported. Robust standard errors in parentheses. *, **, *** indicate statistical significance at the 10%, 5% and 1% level, respectively. y.o.b.: year of birth.

Panel A: age $(16-26, 27-31, 32-36, 37-41, 42-46, 47-51, 52-70) \times$ education levels (compulsory, post-compulsory and higher); 21 groups, 105 observations in total (average number of observations in each cell 307).

Panel B: age $(16-31, 32-46, 47-70) \times 10$ CNAE (Spanish Economic Activities National Classification) industry levels; 30 groups, 150 observations in total (average number of observations in each cell 215).

Appendix **B**

The regulatory framework of the Law on Noise, 5/2009 Castile–Leon, originates from several EU directives aimed at reducing noise emissions, such as Directive 2002/49/EC of the European Parliament and of the Council of 25 June 2002, relating to the assessment and management of environmental noise, among other factors. This Directive establishes common assessment methods for "environmental noise" and a definition for "limit values", in terms of harmonised indicators for the determination of noise levels. This directive was incorporated into the Spanish law by Law 37/2003 of November 17 on Noise. The autonomous communities may exercise jurisdiction in developing basic legislation on the environment, and in this context the law passed with the aim of becoming essential in preventing, reducing and monitoring noise pollution in the autonomous community of Castile–Leon.

The law consists of 4 titles, 11 additional provisions, 7 transitory provisions and 9 annexes. Title I defines the purpose and scope of the law. Title II classifies acoustic factors in indoor and outdoor areas, classifying, in turn, from silent areas to particularly noisy areas, setting the acoustic quality objectives for each. Acoustic indices are proposed and limit values are defined for noise emissions. Similarly, the minimum values for acoustic insulation are determined. Entities of Acoustic Evaluation are regulated and the production of noise maps is contemplated. Title III is dedicated to the prevention and correction of noise pollution, declaring noise control as a mandatory service provision. Acoustic control of the building is regulated and control measures of activities emitting acoustic sets are established. In addition, action plans aiming to review and correct noise pollution are to follow. Title IV is devoted to inspection and sanctions. Limit values on sound produced by acoustic and environmental issuers, acoustic insulation of activities, vibration limits, and methods of evaluation are listed in the Annexes.

Overall, the aim of the law is to avoid, prevent, or reduce the harmful effects, including annoyance, due to exposure to environmental indoor and outdoor noise pollution, and to preserve environmental noise quality where it is already at an acceptable level.

References

Abadie, A., Gardeazabal, J., 2003. The economic costs of conflict: a case study of the Basque Country. Am. Econ. Rev. 93, 113–132.

Angrist, J.D., Pischke, J., 2009. Mostly Harmless Econometrics: An Empiricist's Companion. Princeton University Press, New Jersey.

Blanchflower, D.G., Oswald, A.J., 2008. Hypertension and happiness across nations. J. Health Econ. 27 (2), 218–233.

Blundell, R., Browning, M., Meghir, C., 1994. Consumer demand and the life-cycle allocation of household expenditures. Rev. Econ. Stud. 61, 57–80.

Bowling, N., Escheman, K., Wang, Q., 2010. A meta-analytic examination of the relationship between job satisfaction and subjective well-being. J. Occup. Organ. Psychol. 83, 915–934.

Brereton, F., Clinch, J.P., Ferreira, S., 2008. Happiness, geography and the environment. Ecol. Econ. 65, 386–396.

Bruni, L., Porta, P.L., 2007. Handbook on the Economics of Happiness. Edward Elgar, Northampton, MA.

- Carr, J.Z., Schmidt, A.M., Ford, J.K., DeShon, R.P., 2003. Climate perceptions matter: a metaanalytic path analysis relating molar climate, cognitive and affective states, and individual level work outcomes. J. Appl. Psychol. 88 (4), 605–619.
- Carrol, N., Frijters, P., Shields, M.A., 2009. Quantifying the cost of drought: new evidence from life satisfaction data. J. Popul. Econ. 22, 445–461.
- Clark, A.E., Oswald, A., 1994. Unhappiness and unemployment. Econ. J. 104, 648–659. Cuñado, J., Pérez-Gracia, F., 2012. Does education affect happiness? Evidence for Spain.
- Soc. Indic, Res. 108 (1), 185–196. Cuñado, J., Pérez-Gracia, F., 2013. Environment and happiness: new evidence for Spain.
- Soc. Indic. Res. 112 (3), 549–567.
- Deaton, A., 1985. Panel data from time series of cross-sections. J. Econ. 30, 109–126.
- Di Tella, R., MacCulloch, R.J., 2006. Some uses of happiness data in economics. J. Econ. Perspect. 20, 25–46.
- Di Tella, R., MacCulloch, R.J., 2008. Gross national happiness as an answer to the Easterlin paradox. J. Dev. Econ. 86 (1), 22–42.
- Di Tella, R., MacCulloch, R.J., Oswald, A.J., 2001. Preferences over inflation and unemployment: evidence from surveys of happiness. Am. Econ. Rev. 91, 335–341.
- Diener, E., Suh, E.M., Lucas, R.E., Smith, H.L., 1999. Subjective well-being: three decades of progress. Psychol. Bull. 125, 276–302.
- Dolan, P., Peasgood, T., White, M., 2008. Do we really know what makes us happy? A review of the economic literature on the factors associated with subjective well-being. J. Econ. Psychol. 29, 94–122.
- Easterlin, R., 1974. Does economic growth improve the human lot? Some empirical evidence. In: David, P.A., Reder, M.W. (Eds.), Nations and Households in Economic Growth: Essays in Honour of Moses Abramovitz. Academic Press, New York, pp. 89–125.
- EEA, 2012. Air Quality in Europe EEA Report No 4/2012. European Environmental Agency, Copenhagen.
- Erdogan, B., Bauer, T., Truxillo, D., Mansfield, L., 2012. Whistle while you work: a review of the life satisfaction literature. J. Manag. 39 (4), 1038–1083.
- Ferreira, S., Moro, M., 2010. On the use of subjective well-being data for environmental valuation. Environ. Resour. Econ. 46 (3), 249–273.
- Ferreira, S., Moro, M., Clinch, J.P., 2006. Valuing the environment using the life-satisfaction approach. Planning and Environmental Policy Research Series Working Paper, School of Geography. University College Dublin.
- Ferreira, S., Akay, A., Brereton, F., Cuñado, J., Martinsson, P., Moro, M., Ningal, T.F., 2013. Life satisfaction and air quality in Europe. Ecol. Econ. 88, 1–10.
- Ferrer-i-Carbonell, A., 2013. Happiness economics. Ser. J. Span. Econ. Assoc. 4 (1), 35–60. Ferrer-i-Carbonell, A., Frijters, P., 2004. How important is methodology for the estimates of the determinants of happiness? Econ. J. 114 (497), 641–659.
- Ferrer-i-Carbonell, A., Gowdy, J.M., 2007. Environmental degradation and happiness? Ecol. Econ. 60 (3), 509–516.
- Frey, B.S., Stutzer, A., 2002. Happiness and Economics. University Press, Princeton.
- Frey, B.S., Luechinger, S., Stutzer, A., 2010. The life satisfaction approach to environmental valuation. Ann. Rev. Resour. Econ. 2 (1), 139–160.
- Frijters, P., van Praag, B., 1998. The effect of climate on welfare and well-being in Russia. Climate Change 39, 61–81.
- Frontzak, M.J., Wargocki, P., 2011. Literature survey on how different factors influence human comfort in indoor environments. Build. Environ. 46 (4), 922–937.
- Gupta, N.D., Kristensen, N., 2008. Work environment satisfaction and employee health: panel evidence from Denmark, France and Spain, 1994–2001. Eur. J. Health Econ. 9 (1), 51–61.
- Kahneman, D., Krueger, A.B., 2006. Developments in the measurement of subjective wellbeing. J. Econ. Perspect. 20 (1), 3–24.
- Kahnenman, D., Wakker, P.P., Sarin, R., 1997. Back to Bentham? Explorations of experienced utility. Q. J. Econ. 112 (2), 375–405.
- Kahnenman, D., Diener, E., Schwarz, N., 1999. Foundations of Hedonic Psychology: Scientific Perspectives on Enjoyment and Suffering. Russel Sage Foundation, New York.
- Levinson, A., 2012. Valuing public goods using happiness data: the case of air quality. J. Public Econ. 96 (9–10), 869–880.
- Luechinger, S., 2009. Valuing air quality using the life satisfaction approach. Econ. J. 119, 482–515.

- Luechinger, S., 2010. Life satisfaction and transboundary air pollution. Econ. Lett. 107 (1), 4–6.
- Luechinger, S., Raschky, P., 2009. Valuing flood disasters using the life satisfaction approach. J. Public Econ. 93, 620–633.
- MacKerron, G., 2012. Happiness economics from 35000 feet. J. Econ. Surv. 26 (4), 705-735.
- MacKerron, G., Mourato, S., 2009. Life satisfaction and air quality in London. Ecol. Econ. 68 (5), 1441–1453.
- McCaughey, D., McGhan, G., Walsh, E.M., Rathert, C., Belue, R., 2014. The relationship of positive work environments and workplace injury: evidence from the National Nursing Assistant Survey. Health Care Manag. Rev. 39 (1), 75–88.
- Menz, T., Welsch, H., 2010. Population aging and environmental preferences in OECD countries: the case of air pollution. Ecol. Econ. 69 (12), 2582–2589.
- Moulton, B.R., 1990. An illustration of a pitfall in estimating the effects of aggregate variables on micro unit. Rev. Econ. Stat. 72 (2), 334–338.
- Murray, T., Maddison, D., Rehdanz, K., 2013. Do geographical variations in climate influence life-satisfaction? Clim. Change Econ. 4 (1), 1350004. http://dx.doi.org/10.1142/ S2010007813500048.
- Newman, A., Nielsen, I., Smyth, R., Hooke, A., 2015. Examining the relationship between workplace support and life satisfaction: the mediating role of job satisfaction. Soc. Indic. Res. 120, 769–781.
- Ng, Y., 1997. A case for happiness, cardinalism, and interpersonal comparability. Econ. J. 107 (445), 1848–1858.
- Oswald, A.J., 1997. Happiness and economic performance. Econ. J. 107, 1815-1831.
- Parker, C.P., Baltes, B.B., Young, S.A., Huff, J.W., Altmann, R.A., Lacost, H.A., Roberts, J.E., 2003. Relationships between psychological climate perceptions and work outcomes: a meta-analytic review. J. Organ. Behav. 24 (4), 389–416.
- Rehdanz, K., Maddison, D., 2005. Climate and happiness. Ecol. Econ. 52, 111-125.
- Rehdanz, K., Maddison, D., 2008. Local environmental quality and life-satisfaction in Germany. Ecol. Econ. 64 (4), 787–797.
- Terza, J.V., 1987. Estimating linear models with ordinal qualitative regressors. J. Econ. 34 (3), 275–291.
- Van Praag, B.M.S., Baarsma, B.E., 2005. Using happiness surveys to value intangibles: the case of airport noise. Econ. J. 115, 224–246.
- Van Praag, B.M.S., Ferrer-i-Carbonell, A., 2006. An almost integration-free approach to ordered response models. TI 2006-047/3, Tinbergen Institute Discussion Paper, Amsterdam.
- Van Praag, B.M.S., Ferrer-i-Carbonell, A., 2007. Happiness Quantified: A Satisfaction Calculus Approach, OUP Catalogue. Oxford University Press (number 9780199226146).
- Van Praag, B.M.S., Frijters, P., Ferrer-i-Carbonell, A., 2003. The anatomy of subjective wellbeing. J. Econ. Behav. Organ. 51 (1), 29–49.
- Wargocki, P., Frontczak, M., Schiavon, S., Goins, J., Arens, E., Zhang, H., 2012. Quantitative relationship between occupant satisfaction and satisfaction aspects of indoor environmental quality and building design. Indoor Air 22 (2), 119–131.
- Welsch, H., 2002. Preferences over prosperity and pollution: environmental valuation based on happiness surveys. Kyklos 55, 473–494.
- Welsch, H., 2003. Freedom and rationality as predictors of cross-national happiness patterns. J. Happiness Stud. 4, 295–321.
- Welsch, H., 2006. Environment and happiness: valuation of air pollution using life satisfaction data. Ecol. Econ. 58, 801–813.
- Welsch, H., 2007. Environmental welfare analysis: a life satisfaction approach. Ecol. Econ. 62, 544–551.
- Welsch, H., 2009. Implications of happiness research for environmental economics. Ecol. Econ. 68, 2735–2742.
- Welsch, H., Ferreira, S., 2014. Environment, well-being and experienced preference. Int. Rev. Environ. Resour. Econ. 7, 205–239.
- Welsch, H., Kühling, J., 2009. Using happiness data for environmental valuation: issues and applications. J. Econ. Surv. 23, 385–406.